

Field Engagement Specialist

Direct Resources is securing candidates for an agriculture company

Ames, Marshalltown, Des Moines area

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Objectives: To manage aspects of our Client's information collection process on new technology crops product release, including response, diagnosis, education, data collection, data entry and documentation, to assure that all are addressed in a manner to represent client in best light possible to both the grower and to other affected parties. Will also provide agronomic support to the Client through activities such as crop scouting and invasive weed identification solutions on an as-needed basis during the growing season.

Position Requirements: The contractor will have or develop an understanding of a unique crop protection chemistry utilized on a newly-released seed trait and being used in agricultural production with crop / seed specific cultural practices. An agronomy degree (weed science or advanced degree recommended) and experience in hands-on agronomics is required. The successful candidate will be self-directed, an effective communicator, and will collaborate well with Client personnel, retailers and crop producers. Candidate must also be well versed in iOS and PC computer applications, and be able to negotiate conflict resolution when necessary.

Competency and Skill Requirements:

- Excellent Communication Skills
- Self-Directed
- PC and iOS independence and efficiency, must be able to learn and use new technology quickly, independently, and efficiently
- Solid Agronomic Background

Training: A date for in-person and/or online training for all contractors on this project will be scheduled on a date and at a location TBD. There will be no work allowed nor compensation paid to any contractor that fails to participate in the mandatory training session.

Specialist Duties: The contractor will respond to and inspect product inquiries received by the Client company and various Client personnel. The contractor will visit in-person with growers and retailers, as well as other individuals who have inquiries related to use of the Client's product to collect information. During visits, the contractor will inspect the fields of crop producers to document agronomic observations, verify application practices, document the products used, and collect other information. The contractor will visit agricultural chemical retailers to gather, document, verify grower information and review product application records. Contractor will interview individuals filing said inquiries and collect relevant information for statistical use reports. Additionally, the contractor will help educate product users on proper product use and application. The contractor may also participate in weed and pest scouting throughout the growing season. The contractor must use excellent documentation and collection practices, conduct grower interviews in addition to physically walking/scouting fields. In certain geographies, some contractors may also be requested to follow up on drone footage/anomalies that are seen with digital scouting equipment. The drone anomalies will need verified in person to study

the results of chemicals applied and will require the agility to physically walk fields in all conditions. The contractor will be provided Client-issued technology for the duration of the project. The contractor will enter all information in a timely manner via the Client's proprietary systems. In a database accessed via the Direct Contact, Inc. ("DCI") Web site, the contractor will record a number of key statistics regarding the contractor's activities which include but not necessarily be limited to the number of hours worked each day, the number of inquiries submitted and information specific to the actual field visits. The contractor will also submit a weekly expense report to DCI, with details of travel / site visits included.

Time Frame: The contractor will be available for assignment from January 2023 through December 2023. May through August is considered the peak season for inquiry/claims season with contractor commitment up to 30 hours per week, August – Mid October up to 20 hours per week. January – April and Mid-October through December minimal time commitment 5 - 10 hours per week.

Other Requirements: The contractor must supply a high-speed internet connection, smartphone that has hands-free capability with voice mail, and a vehicle in good working condition. Access to a printer and document scanner; proficiency with an iPad is required. Contractor must be physically able to walk a ½ mile in field conditions.

Territory: Travel within a 50-150 mile radius of the contractor's home may be necessitated.

Compensation: Hourly rates will be based upon individual contractor background and experience.

Expenses: All necessary expenses incurred in conducting the field activities will be reimbursed per the DCI TLE Policy. This includes use of personal vehicle at the IRS rate in effect at the time the mileage is incurred.

Confidentiality: This information is strictly confidential. Any breach of confidentiality will be considered grounds for dismissal from this project and may prohibit contractor from working on future projects with DCI.

FINAL TERMS DISCLAIMER This document is for informational purposes only and does not constitute an offer to work on this project. Any offer to contract with DCI, if any is made, will be presented in the form of a contract which will contain the final terms of the offer. DCI thus reserves the right to make any changes to the compensation plan or required activities prior to the signing of any agreement between DCI and the contractor.